

# STUDENT CODE: AK123123203

Deputy General Manager

## ABOUT ME

A dedicated and results-oriented Power Sector professional with 10+ years of exposure in diverse industry domains including renewable energy (Solar) sector, thermal power sector, aviation industry, coaching industry etc.

## WORK EXPERIENCE

### DGM-Business Strategy, RAVC Solutions Pvt Ltd

Dec 2021 – Present

- Business Strategy planning & market analysis, Business Development through potential business portfolio exploration in line with current trends and organizational suitability
- Study of Power Sector (Renewable Energy esp. Solar) Policies and Regulation, Current Policy trend related to Power Sector Policy Regulation and Management
- Solar Projects Bid management, Preparation of Detailed Project Report, Preparation of Bid documents etc.
- Overviewing Business documentation, official communication and facilitating cross functional collaboration, resource allocation.

### Entrepreneur/ Director, Amissible Software LLP

Oct 2020 – Nov 2021

- Actively engaged in Business Development, Team Building, Business Process documentation comprehensive financial analysis to support business decision-making and performance optimization.
- Supervising the cross functional tasks such as connecting with the client, facilitating the link between client and in-house team, recruitment process, regular team meetings.

### Evaluator, Content Developer & Mentor, KSG Institute of IAS

July 2017 – Oct 2020

- Worked as Evaluator, Content Developer and Mentor at KSG Institute for IAS.
- Engaged in Eligibility check, evaluation, mentoring and helping the next generation of civil servants, Tailor mentoring approach to each individual's specific needs and strengths.
- Worked with diverse group of individuals passionate about making a difference in their career providing actionable and specific feedback.
- Hands on Experience in content development.

### Engineer (Power Sector-NR), Bharat Heavy Electricals Limited

Feb 2008 – Oct 2010

- Worked as Project Engineer under Power Sector Northern Region (PSNR), Noida.
- Dealt with coal fired Thermal Power Plant Erection & Commissioning.
- Precisely involved in Erection and Commissioning of Steam Turbine (Low, Medium & High-Pressure Turbine, Generator, Excitor) and Auxiliaries (Static Auxiliaries like steam condenser, Low pressure & high-pressure heaters; Dynamic Auxiliaries like Condensate Extraction Pump & Boiler Feed Pump) of Utility & Captive thermal power plant.

## **Assistant Engineer, Hindustan Aeronautics Limited**

**Oct 2006 -Oct 2008**

- Worked as Shop floor Engineer at conventional milling section under Aircraft Manufacturing Division, Nashik, Maharashtra, involving machining of wing and air-intake parts of Sukhoi 30 MKI fighter aircraft.
- Also worked with Lean Resource Manufacturing Department for the Mechanical System Improvement.
- Received the Certificate for Appreciation for System Improvement by the then Chairman and Managing Director for working on and commissioning of an idle automated mass production machine for fasteners like screws and rivets.

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## **EDUCATION**

**Masters Degree in Power Sector Regulation Economics & Management** **2023**

Indian Institute of Technology (IIT), Kanpur, India

**Bachelor of Technology (Mechanical Engg.)** **2001-2005**

Institute of Technology & Management (UPTU), Gorakhpur, India

**Class 12** **2001**

Govt. Jubilee Inter College, Gorakhpur

**Class 10** **1999**

Govt. Jubilee Inter College, Gorakhpur

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## **AWARDS**

- Received the Certificate for Appreciation for System Improvement by the then Chairman and Managing Director of Hindustan Aeronautics Limited for commissioning of an idle automated mass production machine for fasteners like screws and rivets.

- Received award of merit for securing first rank in the institute during B.Tech. Semester-V by the then Vice-chancellor of Uttar Pradesh Technical University.

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## **SKILLS**

- Business Strategy planning, Bid Management
- Business documentation, Reports preparation
- Study of Power Sector Regulation Economics & Management
- Study of Renewable Energy Policy & Trends
- Thermal Power Plant Erection & Commissioning

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## **PERSONAL PROFILE**

- **AGE:** 39 yrs (as of 11 May, 2024)
- **Languages Known:** English and Hindi.
- **Gender:** Male
- **Nationality:** Indian
- **Marital Status:** Married
- **Annual Current Salary Range (In Lakhs):** 10-12

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