

# STUDENT CODE: SK124324404

Strategic Investment Consultant

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## ABOUT ME

I am an experienced Finance & Management professional, worked for more than a decade in GCC countries which includes establishing & spearheading finance dept. of Free Zone in Sohar Port & Free Zone, Oman. Distinction of achieving topper of country-Oman in ACCA (UK) & CMA(US).

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## WORK EXPERIENCE

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| <b>Strategic Investment Consultant, Bankmen Financial Consultants Pvt. Ltd. Mumbai</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>Apr 2022 – Present</b>  |
| <ul style="list-style-type: none"><li>• Provides investment &amp; financial advisory to team and directors.</li><li>• Project finance/Infrastructure finance, strategies for equity and derivative hedging, valuation exercise for unlisted companies. Analysis of reported financial statements and impact of IFRS convergence. Advised on set up &amp; expansion of manufacturing companies in gulf countries.</li></ul>                                                                                                                                                                                                                                                                                                                                                                       |                            |
| <b>Consultant, Technical Line Company LLC (Muscat) Oman</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>Jun 2019 – Mar 2021</b> |
| <ul style="list-style-type: none"><li>• Provided financial advisory to CEO and board of directors.</li><li>• Designed and implemented restructuring of group to mitigate and minimize the impact of Covid-19 pandemic.</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                            |
| <b>Senior Finance Manager, Sohar Port &amp; Free Zone Company, Oman</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>May 2010 – Dec 2018</b> |
| <ul style="list-style-type: none"><li>• Established the finance &amp; accounts dept. of Free Zone in Sohar Port &amp; Free Zone in 2010. Lead the finance dept. of 3 group companies (1) SFZ LLC- managing Free Zone (2) SPSP LLC- managing largest iron ore jetty for Vale Oman (3) SIDC LLC- Holding company jointly owned by Govt. of Oman and Port of Rotterdam.</li><li>• Completed financial closure of 1<sup>st</sup> phase development of Free Zone over 500 Hectares. Reduced the utilization of sanctioned project loan to the tune of USD 20.89 million by periodic projection of capital expenditure. Participated as core team member in USD 125 million debt refinancing for the group.</li><li>• Managed key stakeholders, Budget management, Risk management, KPI etc.</li></ul> |                            |
| <b>Manager Projects, SKIL Infrastructure Ltd. (Mumbai) India</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <b>Jan 2008 – Apr 2010</b> |
| <ul style="list-style-type: none"><li>• Designing and developing long term business plan and feasibility report for long term funding of projects. Key term member of IPO of Pipavav/Reliance Naval Defense company.</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                            |
| <b>Equity Research Analyst, Religare Enterprises (Mumbai) India</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>Nov 2006 – Dec 2007</b> |
| <ul style="list-style-type: none"><li>• Worked in the institutional equity research team. Developed financial models for valuation of Dabur India, ITC &amp; EIH Hotels.</li><li>• <b>Initial career:</b> Research associate in GSIC Delhi from Apr 2006 – Oct 2006. Audit assistant and Article Trainee in Batra Sapra &amp; Co Chartered Accountants from Apr 1997 – Apr 2000.</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                       |                            |

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## EDUCATION

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| <b>eMasters Degree in Business Finance</b>                        | <b>2023-2024</b> |
| Indian Institute of Technology (IIT), Kanpur, India (CPI 9.75/10) |                  |
| <b>Bachelor of Science (Botany Hons)</b>                          | <b>1990-1994</b> |
| St. Columba's College, Hazaribagh, India                          |                  |

<b>Class 12 (Intermediate of Science)</b> St. Columba's College, Hazaribagh, India	<b>1989</b>
<b>Class 10</b> High English School, Dhanbad, India	<b>1987</b>

## CERTIFICATIONS

• Association of Chartered Certified Accountants (ACCA). UK	<b>2017</b>
• Certified Management Accountant (CMA). USA	<b>2017</b>
• Intermediate CA (ICAI), India	<b>2000</b>

## AWARDS

• Country Topper (Oman) in ACCA professional level exam of Financial Management & Advance accounts. Country Topper (Oman) in CMA part 1 exam.	<b>2017</b>
• Consistent rated best performer in annual review in Sohar Port & Free Zone company.	<b>2010-18</b>

## TRAININGS/ PROJECTS

• IFRS 9,15 & 16 training sessions in Dubai & Muscat	<b>2015 – 2017</b>
• Capital Budgeting, VAT training sessions in Dubai	<b>2012 – 2016</b>

## SKILLS

- Ethical Standard
- Decision making & problem solving
- Analytical reasoning
- Financial forecasting, modeling, and reporting
- Risk Management

## INTEREST

- Reading articles on current geo-political affairs.
- Reading articles on global crude oil geo-political dynamics.

## PERSONAL PROFILE

- **AGE:** 51 years (as of May 2024)
- **Languages Known:** English & Hindi.
- **Gender:** Male
- **Nationality:** Indian
- **Marital Status:** Married
- **Annual Current Salary Range (In Lakhs):** N.A