

PROFESSIONAL EXPERIENCE

Confederation of Indian Industry

Aug 2019 to Present

Counsellor (Grade M4A – Director Equivalent)

Supply Chain / Business Excellence

- Part of the Lateral Coordination Group on Start Ups, where my role involves assessing Incubation centers and developing roadmaps for their improvement. Also curated Climate-change centric startups and worked with some of their founders to improve their Go-to-Market strategy
- Developed excellent working relationship with officials from Ministry of Defence, Railways and other departments. Assisted railways & PMO officials in the development of important Cabinet notes on Logistics, based on which key policy decisions were taken.
- Was selected on a pick-and-choose basis by the Ministry of Defence to work on strategic and sensitive assignments aimed at improving the domestic manufacturing capabilities as well as technological prowess of Indian Armed Forces by leveraging India's startup ecosystem.
- Part of the CII Andhra Pradesh's Steering committee on Industrial Safety tasked with improving Industrial Safety standards. Interacted with multiple stakeholders to improve key processes and created Industrial Safety rating systems to help AP Industry body reward performers.
- Assisted a leading infrastructure company's CSR wing in fine-tuning its corporate communications strategy by developing a proposal to strengthen regional economy and keep project affected persons gainfully employed. Implementation plans are being rolled out now.
- Assisted CII's Oxygen task force and volunteered with various industry and government bodies including Dept of Posts to develop crisis management plans for the smooth flow of COVID relief materials.
- Built close working relationship with Karnataka State government officials to explore ways to double farmers' income. Worked with agricultural university professors and industry professionals on a key project aimed at innovating ways to reduce cattle-fodder price.
- Assisted INDIA EXIM BANK in the development of cluster specific One District One Product assessment reports by providing research-based policy centric inputs to strengthen the respective supply chains. Built consensus on ICB cluster within 6 months against 1 year target.
- As a Supply Chain faculty for UNHCR, I trained 28 students (UNHCR's senior management cadre) from 20 different countries during a 6-month-long- training program. Role primarily involved helping country heads migrate from efficient logistical networks to elastic network.
- Facilitated multiple stakeholders and helped develop detailed action plans for a major supplier quality improvement program at a large textile equipment firm & directed their CFT activities. Overshot commitments by 7.5x and completed the task 3 months ahead of schedule.
- Audited companies from various sectors on their Customer Centricity and helped them develop improvement plans. Our gap-analysis and DWM plans helped one company gain confidence to apply for JD Power Award. Another company serviced is targeting Deming Award.
- Guided a group of Students from IIM Ahmedabad to develop Theory of Constraints based Lean-project management models for Supply Chain excellence in the capacity of a Practice expert from the industry. Our team won first prize in a pan-IIM Business competition.
- Conducted programs for Logisticians from leading corporate companies and ensured 100% positive feedback from Academic Institution partners, Corporate Sponsors, government officers and students. Classroom interactions helped us add 50+ best practices to our database.
- As a SME, helped team that audited and managed Warehouse (WH) improvement projects as a part of our WH excellence program. Recommended space optimization plans to improve key KPI scores like Dock Door Utilization rate, Putaway Cycle Time, storage/cum, etc.
- Assisting a large firm and its suppliers in their journey towards NET ZERO Supply Chain: Organized a few capability building workshops and helped their Cross Functional Team to develop a roadmap to expose carbon-loss points within their supply chain.

TVS MOTOR LTD

Bangalore/ Chandigarh

Civil TPM lead / 5s coordinator.

Feb 2013 to Jul 2019

- Served as an Internal 5S / TPM process auditor to prepare 5 sites challenging JIPM's TPM award. Coordinated the implementation of projects suggested by JIPM auditors to ensure that sites qualify for the award. All 5 sites qualified for the JIPM award at appropriate levels.
- Fathered the Facility Management pillar and updated over 120 maintenance manuals for Civil assets to help our sites qualify for TPM commitment award. Worked with Safety team to ensure 0 accidents at factory & directed 20+ EHS projects to boost our Environment score.
- Moderated meetings with multiple stakeholders to freeze designs and directed Cross Functional team effort to ensure completion of business-critical Cap-Ex projects worth Rs 3,000 Cr that improved segmental market share by 1.3% in 2 years.
- Part of a CFT involving corporate communications team that developed Brand standards for factories, dealership centers and hard assets of our company. Helped develop migration plans to assure that production flow is not disturbed while the construction activities are underway.
- Worked with TVS led NGO to solve the problem of bio-medical waste in hospitals near our factory sites, helped recharge ground water in villages near our factory site, worked with retired foresters to rejuvenate a 6-acre lake and revived a local scrub-forest ecosystem.
- Developed a 5s activity monitoring mechanism & convinced CEO to divide 5S responsibilities among all employees to create a visually managed factory. These set of initiatives led to the modification over 200 SOPs in over 6 departments or business verticals.
- Discovered systemic level flaws during a routine Kaizen evaluation process & prepared VSM charts to convince Business Leadership Team to sponsor a major process improvement program to re-design our entire In-Bound Logistics Network. The task saved us Rs 12 Cr annually.

- Worked with our housekeeping team to automate 2 labor intensive processes and helped them reduce in-direct headcount by 15% while maintaining the Service Levels despite daily footfalls increasing by 25%. Team won a special prize at a national competition for this work.
- Developed Global Standards on Project Management in association with PMI, USA, as a committee member of PMBOK Sixth Edition - team; work involved knowledge sharing with over 30 fellow practitioners located in 5 different time-zones.
- Part of a PMI team that developed Self-moderated Online Training Program for CAPM certification, in a bid to make students role-ready for a project environment and developed Practice Guides on Scheduling, Complexity Management and Organizational Project Management.

Simplex Infrastructures Limited
Team Member (Planning), Centralized MIS Department

New Delhi

Aug 2008 to Jan 2013

Project & Portfolio Management

- Was moved to Head office from Project Site offices based on my productivity enhancement proposals & was tasked to improve labor productivity in all project locations. Deployed Lean tools to boost bottleneck resource productivity by 15% across 30 sites within 1 year.
- As a Lead planner, deployed SE tools to ensure seamless workflow in 73 large engineering projects totaling 79 million man-hours of effort and motivated site planners by defining career-paths based on Competency Level Mapping Methodology.
- Represented my organization as lead planner in all business meetings and Arbitration cases related to CINDA and other large infrastructure projects under my portfolio. Forensic scheduling prowess helped us win Extension of Time and other relief consistently.
- Developed protocols for Project controls, Inventory control, Structured hand-over and closure of project work including documentation & payments, manned the Change Control Board on behalf of our Technical Director and acted as a SPOC for all contractual escalations.
- Developed Project Support Group (PSG) to assist Site-based Project Managers in operational / tactical decision making. As a part of my duties, I piloted the deployment of camera-based project progress monitoring system at 2 critical project sites which won us an award.
- Analyzed variance in projects valued at USD 2 billion as a Project Controls lead and improved the process to update CEO's dashboard. Task also involved seamless migration management from existing legacy systems to new ERP based management systems.
- Standardized Project Schedule model management plan for various projects; ensuring Site planners are adequately trained in using the relevant software programs, eliminating legacy scheduling tools & components, etc.
- Introduced structure and added metadata to our project risk database and analyzed resource requirements for pre- and post- tender projects under our purview. Participated in tender bid-opening meetings (technical) and prepared a database of competitor's productivity norms.
- Trained 20 senior executives of Power Grid Corporation of India Limited (PGCIL) on Project Management at their headquarters, on PMI's request and served as a core team member of Technical Paper review committee for Global Conferences on Project Management.
- Worked with local NGOs to promote natural soaps made by an women driven tribal SHG and worked with resident farmers to improve moisture retention and organic content in their soil as a part of our project's outreach program (to win local support)

EDUCATION

University Visvesvaraya College of Engineering
Bachelor of Engineering (Civil Engineering)

Bangalore, India

Sep 2000 to Dec 2004

- Presented a paper at a National Conference on Interlinking of Rivers in 2003
- Organized seminars on Earthquake Engineering, Solid waste management and other topics

Indian Institute of Technology, Kanpur
e-Masters in Economics, Finance & Public Policy

Kanpur, India

Jan 2023 to Dec 2023

- Submitted an internal paper at Centre for Land Warfare Studies (CLAWS) on a sensitive topic.

Certifications

PMP, JIPM Certified TPM Instructor, Lean Six Sigma, SCM Pro