

STUDENT CODE: SR124324404

Assistant Manager

ABOUT ME

A dedicated and results-oriented professional with a passion for driving excellence and contributing to organizational success.

WORK EXPERIENCE

Assistant Manager, Bisalaxmi Rice Mill (P.) Ltd

April 2023 - Present

- Implemented process improvements to streamline manufacturing, reporting and enhance efficiency, Quality Control operations.
- Conducted comprehensive financial analysis to support business decision-making and performance optimization, Implement Six sigma, optimizing efficiency.
- Managed financial planning and analysis activities, including budgeting, forecasting etc.,

Senior Sales Officer, Bisalaxmi Rice Mill (P.) Ltd

April 2022 - March 2023

- Conducted comprehensive Market analysis to support business decision-making and performance optimization.
- Analyzed financial data and performance metrics to identify trends, anomalies, and opportunities for improvement.
- Assisted in the development of annual operating plans and strategic initiatives, new area of growth opportunity.
- Analyzed Sales data and performance metrics to identify Demand, forecast and opportunities for improvement, prepared Supply Chain management.
- Relationship building with Supplier and Communication with buyer, monitor market closely with government policies, Inventory management to ready with market demand, track Key performance Indicator and monitor budget adherence.
- Prepared Budgeting and financial analysis with respect to raw material price change helped by management.

Sales Officer, Bisalaxmi Rice Mill (P.) Ltd

Aug 2021 - Mar 2022

- Gained hands-on experience Sales and Marketing, Negotiation, Market Analysis, Demand and Supply, and reporting under the guidance of senior team members.
- Assisted with data collection, forecasting Demand, Week Analysis, Feedback Analysis.
- Conducted research and analysis to support decision-making and Supply chain Management, Communication with Supplier.

EDUCATION

eMasters Degree in Business Finance

2024

Indian Institute of Technology (IIT), Kanpur, India

PGDCA

2022-2023

Eknowledge Education, India

B.Tech in Mechanical Engineering

2017-2021

Asansol Engineering College, India

Class 12

Indas High School, India

2015

TRAININGS/ PROJECTS

- DSTPS, Andal (B.tech Training)

Jan 2020 – Feb 2020**SKILLS**

- MS office, excel, Power point, Power Bi, Tableau.
- Financial analysis, Sales and marketing, Negotiation, Business analysis, Market analysis.

INTEREST

- Reading books
- Listening to music.

PERSONAL PROFILE

- **AGE:** 26 yrs (as of 10Apr, 2024)
- **Languages Known:** English, Hindi & Bengali.
- **Gender:** Male
- **Nationality:** Indian
- **Marital Status:** Unmarried
- **Annual Current Salary Range (In Lakhs):** 4-5