

STUDENT CODE: SR124324404

Assistant Manager

ABOUT ME

A dedicated and results-oriented professional with a passion for driving excellence and contributing to organizational success.

WORK EXPERIENCE

Assistant Manager, Bisalaxmi Rice Mill (P.) Ltd	April 2023 – Present
<ul style="list-style-type: none">Implemented process improvements to streamline manufacturing, reporting and enhance efficiency, Quality Control operations.Conducted comprehensive financial analysis to support business decision-making and performance optimization,Implement Six sigma, optimizing efficiency.Managed financial planning and analysis activities, including budgeting, forecasting etc.,	
Senior Sales Officer, Bisalaxmi Rice Mill (P.) Ltd	April 2022 – March 2023
<ul style="list-style-type: none">Conducted comprehensive Market analysis to support business decision-making and performance optimization.Analyzed financial data and performance metrics to identify trends, anomalies, and opportunities for improvement.Assisted in the development of annual operating plans and strategic initiatives, new area of growth opportunity.Analyzed Sales data and performance metrics to identify Demand, forecast and opportunities for improvement, prepared Supply Chain management.Relationship building with Supplier and Communication with buyer, monitor market closely with government policies, Inventory management to ready with market demand, track Key performance Indicator and monitor budget adherence.Prepared Budgeting and financial analysis with respect to raw material price change helped by management.	
Sales Officer, Bisalaxmi Rice Mill (P.) Ltd	Aug 2021 –Mar 2022
<ul style="list-style-type: none">Gained hands-on experience Sales and Marketing, Negotiation, Market Analysis, Demand and Supply, and reporting under the guidance of senior team members.Assisted with data collection, forecasting Demand, Week Analysis, Feedback Analysis.Conducted research and analysis to support decision-making and Supply chain Management, Communication with Supplier.	

EDUCATION

eMasters Degree in Business Finance	2024
Indian Institute of Technology (IIT), Kanpur, India	
PGDCA	2022-2023
Eknowledge Education, India	
B.Tech in Mechanical Engineering	2017-2021
Asansol Engineering College, India	
Class 12	2015
Indas High School, India	

TRAININGS/ PROJECTS

- DSTPS, Andal (B.tech Training)

Jan 2020 – Feb 2020

SKILLS

- MS office, excel, Power point, Power Bi, Tableau.
- Financial analysis, Sales and marketing, Negotiation, Business analysis, Market analysis.

INTEREST

- Reading books
- Listening to music.

PERSONAL PROFILE

- **AGE:** 26 yrs (as of 10Apr, 2024)
- **Languages Known:** English, Hindi & Bengali.
- **Gender:** Male
- **Nationality:** Indian
- **Marital Status:** Unmarried
- **Annual Current Salary Range (In Lakhs):** 4-5